# **Profile**

For over 20 years, John R. Stoker has



been facilitating and speaking to audiences, helping them to improve their thinking and communicating skills. He is an expert in communications who believes the human capacity to achieve astonishing results is contingent upon the individual's ability to interact with others. John's entertaining and thoughtprovoking presentations are always well received. He blends theory, engaging stories, and practical application into all of his presentations, providing rich takeaways for all participants.

John has dedicated his professional career to the science of communication and interpersonal interaction. He has worked extensively in the areas of dialogue, critical thinking, performance management, conflict resolution, and change.

Since leaving VitalSmarts in 1991, John has founded two organizations, Light Storm Consulting, Inc., and DialogueWORKS, LC. In these two entities, he has taught and spoken to thousands of individuals and leaders, helping them to increase their capacity to achieve results.

John holds a Master's Degree in Organizational Behavior as well as a J.D. Degree. He is the author of *Overcoming* Fake Talk: How to Hold REAL Conversations that Create Respect, Build Relationships, and Get Results. This landmark book is both entertaining and engaging, and it presents a number of applicable skills that will help readers to learn to talk about what matters most.

# **Speaking Topics**

John is willing to customize any of his presentations in order to directly address the particular needs of your group. He teaches on a number of topics in these areas:

- Communication
- Conflict Resolution
- Performance Management
- Emotional Intelligence
- Change Management
- Culture Change

### **Testimonials**

Sr. Vice President, Human Resources, Connolly, LLC

John Stoker has a very down-to-earth style that combines thought-provoking insights into the way we think and behave with real-life stories that we can all relate to. John has helped me become more effective in every interaction I have with people up, down, and across my organization.

#### CEO, Partnership Coaching

John is a gifted presenter and facilitator with amazing energy and the best stories in the world. His expertise in dialogue and communication as essential tools to effective leadership is unparalleled. John's audiences and clients not only gain awareness and insight, but develop practical skills, enabling them to be more effective as individuals and in teams. I highly recommend John without reservation.

# Clients

Some of John's recent clients include: Honeywell, Cox Communications, Nebraska Furniture Mart, Payflex-Aetna, Comcast Cable, Comcast Cable, Lockheed Martin, American Express, Boystown, and Banner Health.